



**A+ Education Partnership
Director of Development**

The Director of Development is responsible for planning, organizing and directing all A+ fundraising. The Director reports to the A+ President, is a member of the leadership team, and works closely with the Board of Directors to develop and execute development activities across a broad range of sources. The Director spends time with staff and experiences A+ programming in order to fully understand and promote the mission.

Qualifications:

- Bachelor's degree
- 5 years of experience in professional fundraising
- Excellent writer and ability to craft a compelling story
- Strong strategic thinker with excellent organizational and interpersonal skills
- Effective networking abilities
- Knowledge of donor tracking software
- Demonstrated success with motivation of staff and board members

Job Responsibilities:

- Develop and execute a multi-year fundraising strategy with annual goals
- Develop deep understanding of the A+ mission and overall communications strategy
- Secure financial support from individuals, foundations, and corporations
- Oversee the identification, cultivation, and solicitation of major donors
- Develop and maintain relationships with major donors
- Create and execute a strategy for a large, sustained base of individual donors
- Manage multiple communications with all donors per year
- Oversee grant research, proposal writing, and reporting requirements
- Work closely with Communications Director and President to ensure messaging is consistent and appropriate for specific audiences
- Manage the fundraising database, overseeing data entry and gift processing

Salary/Benefits: Competitive/commensurate with experience and other qualifications

To Apply: Email letter of interest and resume to applications@aplusala.org with special attention to Mark Dixon, President.

About A+ Education Partnership:

Visit our website to learn more: <http://aplusala.org/>

Founded in 1991, A+ Education Partnership is a statewide, nonpartisan, nonprofit that drives improvements in public education for every Alabama student. We set and deliver high expectations by advocating for policies, practices, and investments that advance learning and by partnering with schools to build the capacity of teachers and leaders. A+ provides forward-thinking, research-based information and the tools and training policymakers and educators need to improve educational opportunities for all Alabama students. In addition to statewide advocacy work, A+ Education Partnership manages two programs, the Alabama Best Practices Center and A+ College Ready that work in schools directly with educators to provide support and cutting-edge professional learning.